

# CONNECTING WITH PEOPLE

For all team members

**Available in-classroom, in an interactive live-virtual setting, or through on-demand multimedia eLearning**

Empower your team members with a better understanding of how to connect better with people to produce positive results faster. Connecting With People™ is our cornerstone business and team communication program. This workshop (available in-person or in an online virtual setting) produces a foundation for improved communication within your organization.

## Process:

- 1 iConnect Personal Communication Assessment**  
Analyzes participants' personal communication patterns, how others perceive them, and how they perceive themselves.
- 2 Connecting With People Workshop or Virtual Course**  
Learn to recognize others' communication patterns, then practice making strategic temporary modifications when addressing others in order to communicate more effectively, hold difficult conversations, and get work done more efficiently and with less conflict.
- 3 Training Reinforcement**  
Curriculum learned during Connecting With People is reinforced and retained through short video FAQs and eLearning exercises. This reinforcement results in participants retaining and applying skills 3x more effectively than traditional communication training programs.

This workshop is so effective that we implement it at the beginning of all of our employee training & leadership development programs. It is also popular as a stand-alone option.

# TEAM CONNECT

For teams

**Available in-person or with a live-virtual Team Connect coach**

This interactive team building communication workshop is an in-person program where a communication expert guides teams through skill sets and mindsets to help them communicate more effectively, overcome conflict, maximize talent, and increase productivity.

## Process:

- 1 Identify Personal Communication Patterns**  
Identify Communication Patterns through the iConnect Personal Communication Assessment. Participants learn how they perceive themselves, how others perceive them, and how they communicate under pressure.
- 2 Connecting With People™ Workshop**  
Participants engage in our cornerstone Connecting With People™ workshop to learn more about their communication patterns and how to communicate more effectively with others.
- 3 Team Profile Grid**  
During this exercise, team members identify and understand each other's communication patterns and discuss inter-team communication strengths and weaknesses.
- 4 Stakeholder Analysis**  
Identify and discuss stakeholder/customer communication needs and challenges, including leveraging team strengths to maintain trust and develop better relationships.
- 5 Long-term Strategy**  
Discuss long-term team communication strategies and improvements for more efficient and effective communication with team members, stakeholders, and customers.

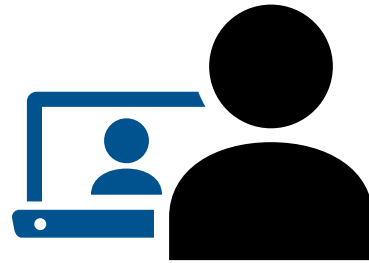
# FLEXIBLE DELIVERY OPTIONS

We work with you to find the perfect delivery option for your needs. Whether you have remote employees, teams in multiple time zones and geographies, or complex scheduling, we can deliver your program in a way that doesn't detract from day-to-day work.



## Traditional Classroom

Prefer an in-person training event? We will send our professional development experts to facilitate a classroom training workshop.



## Flexible Virtual Training

Flexible training with live facilitators, group discussions, and rich media elements. Access on any device with an internet connection.



## On-Demand Learning

Our most flexible and affordable delivery option, utilizing pre-recorded training, interactive workbooks, and media-rich materials.



## Certify Your Trainers

Certify your own in-house trainers with Leadership Choice material and processes to strengthen your existing training program.



**Call today to speak with a leadership expert!**

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