

Connecting With People™

Master Communications to Increase Effectiveness

A foundation of better communications will produce better results in everything you do. Connecting With People upgrades your communications foundation with greater self-awareness of your own Communication Patterns. It strengthens your understanding of how to work with others. And it helps you put this new understanding to work on the job.

And what we mean by better communications isn't just how we talk or tone of voice, but how we process ideas coming from other people, how we work under pressure, how we give and receive feedback, how we interact with others, and more.

Better communications means understanding the communication preferences of others and modifying our communication preferences to better connect with them. This enables understanding and being understood, seeing eye-to-eye or agreeing to see things differently, encouraging others and feeling encouraged by others, or being on the same page.

Immediate, Positive Impact

Available as a half-day classroom workshop or now as an on-demand, virtual program, Connecting With People delivers positive impact. Consider this program for

- Onboarding new employees.
- Enhancing performance reviews.
- Creating greater team alignment or effectiveness.
- Kicking off your next team retreat or planning session.
- Establishing a new management initiative.



Based on client results, Leadership Choice programs were awarded the 2016 Leadership Excellence Award for the Best Use of Team Building.

"A well trained organization is more disciplined and productive. And that starts with interpersonal communications. You can teach anyone how to make a widget. But can you teach those same people to work on a team and make your processes better? With Leadership Choice, you can."

**VP Human Resources,
Global Manufacturing
Firm**

Program Overview



The virtual version of Connecting With People delivers an integrated participant dashboard accessible from any PC or tablet device. In less than two hours, participants will experience personal and professional breakthroughs.

1. **Self-Awareness.** Our proprietary assessment and report deliver a rich overview of each participant's Communication Patterns, how others see them, and how they show up under pressure.
2. **Flipped Learning.** This "flipped learning" model puts what would normally take place in the classroom right in participants' hands. The interactive workbook expands self-awareness and deepens understanding of how to "temporarily modify" Communication Patterns to work better with the strengths of others. Engaging videos, audio overviews, and action planning make this a productive 90-minute experience.
3. **On-the-Job Application.** The next step in Connecting With People really puts this program to work. Participants can access video coaching FAQs that answer common questions. Each 2-3 minute video is presented by one of our seasoned executive coaches and includes explanations of Communication Patterns, specific workplace situations, and other insightful answers. Job aids help them prepare for their next team huddle or upcoming one-on-one.
4. **Extending the Learning Process.** Participants are invited back 60 days after completing the training to walk through a 30-minute eLearning review of the key concepts of Connecting With People—complete with great examples, familiar personalities, and quizzes to check understanding.

"No one leaves this training going 'I already knew how to do that' but instead saying, 'I can clearly learn to communicate better.' This approach is now part of our culture—with employees wanting more."

HR Director, Supply Chain Leader

"This approach produced a huge change in the way our leaders are seen across the organization."

HR Manager, Retailer

