Connecting For Leaders ™

Maximizing Leadership Effectiveness for Business Impact

Connecting For Leaders rapidly expands each participant's effectiveness as a leader. By accelerating self-awareness around personal strengths and the communication dynamics associated with managing others, participants learn to "multiply self" by delegating more effectively, to increase team efficiency and time management, to enhance team skills and performance, and to become more assertive and successful at influencing the organization.

Program Qualities

Classroom delivery facilitates optimal levels of interaction, socialization of key concepts, and application to real-world situations. Participants walk-away with greater self-awareness.

1:1 coaching over 5 sessions adapts the program to each participant's needs. Professional coaches individualized learning for the participant and also engage the participant's boss in the learning and retention process and ensure new skills are put to work.

Improved results from our unique training + coaching method outpaces traditional learning environments with over 3x with better retention and on-the-job application.

Positive Impact

Participants and their sponsoring organizations alike see immediate results, including:

- A 70% higher ROI for training dollars invested (based on deliberate pacing to ensure skills are truly transferred).

- Highly relevant approach reduce team turnover and leads to more engaged teams.

- Personal coaching promotes individualized learning by giving participants steady, sustained support to ensure concepts are understood and applied.

Program Details

Connecting For Leaders Includes
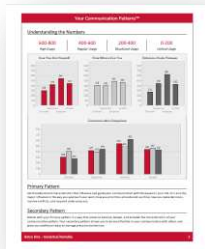
iConnect assessment, report, and interactive eLearning that reveal participants' personal communication patterns, how others perceive them, and how they handle stressful situations.

Participant dashboard allows participants to complete all tasks from one convenient dashboard location.

Classroom workshops teach temporary modifications when addressing others in order to communicate more effectively, hold difficult conversations, and get work done more efficiently and with less conflict. (Live virtual and classroom options available.)

1:1 coaching sessions adapt modules to individualize learning for each participant's needs. Participant work with the same coach throughout the process. The coach also engages the participant's boss in the learning and retention process and ensure new skills are put to work.

Follow-on tools ensure retention of key concepts and include printable job aids, online resources, and elearning.

Curriculum Overview

Module	Description	Classroom Workshop	Coaching Session	Follow-On Tools
Connecting With People	Communicate more effectively while easily resolving conflict.	✓	✓	✓
Inspiring Trust & Confidence	Develop your personal leadership brand and build trust and accountability.	✓	✓	✓
Delegating	Increase team efficiency while developing members of your team.	✓	✓	✓
Performance Coaching	Give skillful and productive performance feedback to improve results.	✓	✓	✓
Influence	Gain support for ideas and initiatives while overcoming resistance from others.	✓	✓	✓

Estimated time to complete: Approximately 12-15 weeks (with half-day modules occurring 3 weeks apart).
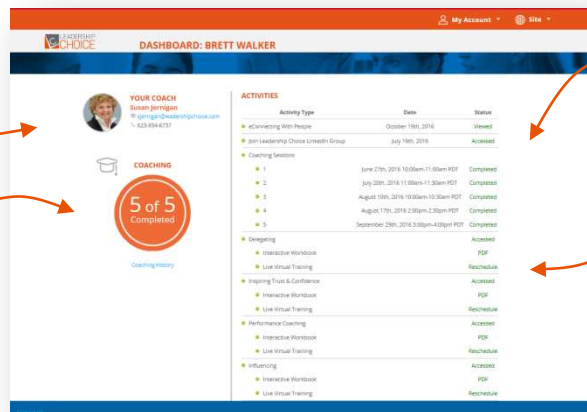
Program Details

Participant Dashboard Features Include

Allows participants to complete all tasks from one convenient dashboard location.

Secure login and easy access coach's contact

At-a-glance progress summary

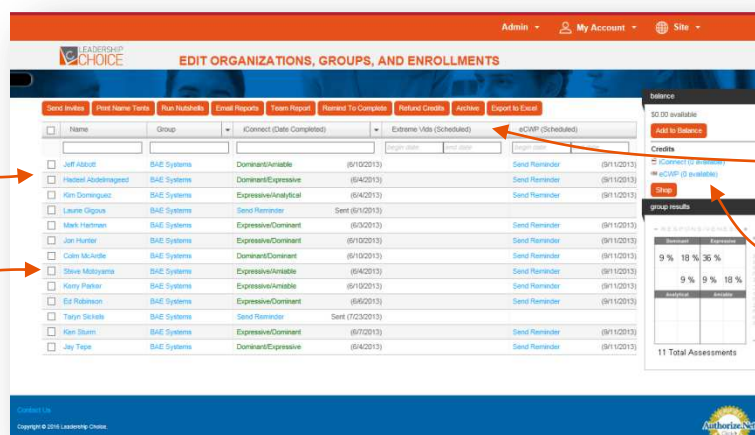Scheduling links for all sessions and modules

Links for downloading course components

Reminders and coaching reports via email

Administrative Dashboard Features Include

Secure access for enrolling, reminding, and tracking participants

Drill-down support to view each participant

Multiple reporting options for comparing participants

Ecommerce support for managing your account